

## Lead Nurturing



Sent at least

1 day
after your
nitial campaign

Sent less than
60 days
after your
original campaign

Recommended to send

2-14 days after your original campaign

57.67%\* Average Open Rate

1.63%\* Average Click-Thru Rate

**2022 Rates:** 

+ \$260

to a Basic or Platinum campaign

## TARGET DISTRIBUTORS BASED ON ACTION

Follow up with engaged leads by investing in EmailExpress<sup>™</sup> Lead Nurturing! Our new highly targeted options allow you to reconnect with distributors who opened your previous email efforts.

## **OPTION 1**

Send an additional email to the recipients who opened your original Basic or Platinum EmailExpress email. Follow up with more information about your company and/or brand message.

## **OPTION 2**

Send an additional email to the recipients who clicked on your original Basic or Platinum EmailExpress email. Follow up with a special offer on the product you promoted in your original blast.

Visit asiadvertising.com/email-express or contact your account executive to get started.